

MARKET SPOTLIGHT



Cd. Juárez

Cd. Juárez is located on the northern border of the Mexican state of Chihuahua bordering El Paso, with a population of 2 million people.

ADVANTAGES TO CORPORATE CLIENTS:

- Ninety percent of production sharing plants in Mexico are situated along the U.S.-Mexico border, one third are located in Juárez. 330 registered maquiladora operations in Juárez employ over 214,416 people.
- Recent expansions represent a trend away from solely low tech to sectors such as medical device, high tech, and third party logistics.
- Full range of transportation and logistical support. There are three major commercial ports of entry: Zaragoza (east), Cordova (central) and Santa Teresa, Nuevo Mexico (west).
- Primary exports include electronics, automobile parts, medical products, general assemblies, metal stamping and even data processing. Additional factors driving growth include warehousing, transport hubs and distribution centers---due to an ideal proximity to US markets. Recently, some operations previously outsourced to Asia have returned to the metro area.

Where in the world can NAI help you next?



Commercial Real Estate Services, Worldwide.

*Lease rates are quoted in dollar per Sq. Ft.
*These tables and charts are intended as an indicative overview and
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Property	Rent/SF/Mo.		Effect Avg.	Vacancy Rates
	Low	High		
Downtown Office				
New Construction	\$ 1.00	\$1.42	\$1.21	10%
Class A	\$ 0.75	\$1.08	\$0.92	5%
Class B	\$ 0.67	\$0.83	\$0.73	10%
Suburban Office				
New Construction	\$1.30	\$1.35	\$1.30	15%
Class A (Prime)	\$1.25	\$1.33	\$1.25	10%
Class B (Secondary)	\$1.00	\$1.08	\$0.92	20%
Industrial				
Bulk Warehouse	\$0.28	\$0.32	\$0.30	5%
Manufacturing	\$0.33	\$0.48	\$0.40	5%
Retail				
Downtown	\$1.25	\$1.67	\$1.08	15%
Neighborhood Service Centers	\$0.83	\$1.00	\$0.79	27.50%

About NAI

At A Glance

14 Offices in Mexico
375 In Global Markets
8,000 Professionals
NAI Mexico is the largest full-service, real estate firm in Mexico.

- Site Selection
- Market Investigation
- Purchase
- Leasing or subleasing
- Government interface
- Bid programs
- Pre-Construction- Architectural & Design budgeting
- Construction – Supervision, project management, reporting, cost control
- Client Reporting – NAI REALTrac™
- Hospitality/Resorts Development

NAI Mexico



NAI Mexico Juárez

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